

Genuine Foods questions for ASU Beebe ASU-B-23-033

- Can you share what the financial arrangement with the current vendor? What is the current rate they are being paid for the board plans?  
Currently, the college pays our food service vendor each month a contracted rate per active residential meal plan (board count) - \$14.27 per boarder per service day.
- If current vendor is paying a commission, can you share what those rates are for retail and catering?  
College is paid 10% commission on all non-college catering.
- Can you share total commission payments received by the University in last year? Can you also shar all commissions for a full year prior to the COVID pandemic?  
During the 2020-2021 & 2021-2022 academic years, the college restricted external use of college facilitates to help mitigate the risks of the COVID-19 pandemic. Total commission paid to the college during FY22 was \$209.70. Total commission paid to the college during FY19 was \$2,674.53.
- Can you share the amount of catering that has occurred this past year on campus?  
The ASU-Beebe Facilities & Events Specialist logged 68 catering events in FY22 (July 1, 2021 – June 30, 2022). However, we have logged 216 catering events in FY23 (July 1-2022-present) thus far. We would not have our vendor’s cash sales. However, we can provide Food Service revenues fiscal year-to-date for the college (ASUB collections of student meal plan and catering commission revenues).
- Is the current contract at it’s term year?  
Yes
- Does the University have planned needs for capital investments?  
Not at this time.
- What is the predicted board plan participation for Fall 2023?  
The following numbers represent the total student population on residential meal plans on the tenth day of class of the respective semester. During the 2020-2021 & 2021-2022 academic years, the college limited housing occupancy to single rooms only to help mitigate the risks of communal living during the COVID-19 pandemic.

	2022-2023	2021-2022	2020-2021	2019-2020	2018-2019
Fall	171	148	116	228	210
Spring	154	126	134	184	162

Based on housing occupancy lease trends, we estimate an approximately 200 borders for the Fall 2023 semester.

- Are you able to share what the sales are at  
We would not have our vendor’s cash sales. However, we can provide Food Service revenues fiscal year-to-date for the college (ASUB collections of student meal plan and catering commission revenues).

- Can you share what the total summer sales have been for summer prior to COVID and what projected camp meal plan sales will be for 2023?

In FY19, ASU-Beebe sold Summer I Term (June) meal plans to 122 boarders. Historically, there have not been meal service for the Summer II Term (July). ASU-Beebe did host a band camp the week of July 23-27, 2019, and sold 57 campers and staff meal service for 5 days of at \$15.00 per day.

In FY23, we estimate an approximately 110 borders for Summer I Term (June) meal plans. We have yet to confirm any camps for the Summer II Term (July) at this time.

- Can you share what cash/credit sales for Searcy and Heber Springs campus has been this year by month?

We would not have our vendor's cash sales. However, we can provide Food Service revenues fiscal year-to-date for the college (ASUB collections of student meal plan and catering commission revenues).

- Are the dining programs at Heber and Searcy campuses open in the summer?

Not historical.

- Is there any equipment that is not functional that was seen during the prebid tour?

No.